

## Agenda

- 4:30 pm Meet at Malloy Electric  
Exit 1, Dakota Dunes  
875 Cottonwood Ln  
Introductions & Legacy Tour
- 5:30 pm Social at Malloy Electric
- 6:00 pm Presentation by Jacobson Family
- 6:15 pm Dinner
- 6:45 pm Introduction of Past Sioux Falls  
and Boyd Hopkins, Sr. Award  
Recipients
- 7:00 pm Presentation of 2011  
Boyd Hopkins, Sr. Excellence  
In Family Business Award
- 7:15 pm Dessert



The University of South Dakota  
Prairie Family Business Association  
4801 N. Career Ave., Suite 140  
Sioux Falls, SD 57107  
www.fambus.org



*Boyd Hopkins, Sr.  
Excellence in Family Business  
Award & Legacy Tour*

October 10, 2011  
Dakota Dunes, South Dakota

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## Legacy Tour

“Legacies” are the stories behind the families and their businesses. From lucky breaks to costly mistakes; precise planning to “flying by the seat of the pants” ~ these stories are sure to inspire. As you create your own legacy, gain wisdom from those who have walked the long and winding road of family enterprise.

Malloy Electric is our Legacy Tour for 2011. Malloy Electric was a small electric motor shop in downtown Sioux Falls when Garry and Dianne Jacobson purchased the business from the Malloy’s in March of 1971. For the past forty years, they have built a family business that is recognized as the leader in the electrical, motor and mechanical power transmission industry.

From its original location in Sioux Falls, the company has established distribution and service facilities in Fargo, Sioux Falls, North Sioux City, and Omaha, with sales offices in Des Moines and Rapid City. Malloy Electric serves in key markets such as food, mining, agriculture, wind, utility and bio fuels. Malloy has completed a 65,000 square foot state-of-the-art facility at

Dakota Dunes. “This new service center has the most up to date repair and testing equipment, along with Malloy’s expert technical and service personnel.

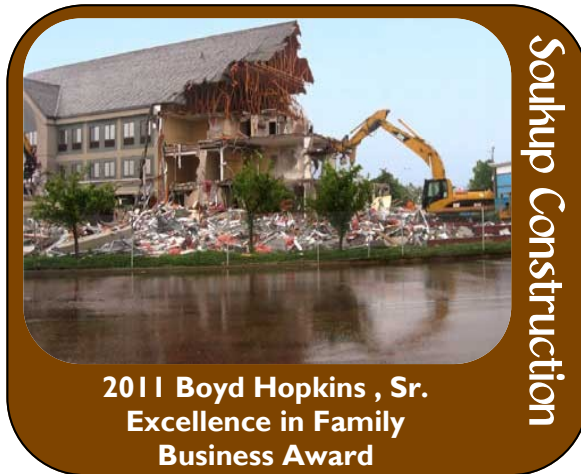
We are excited about this new investment and look forward to better serving our customers,” Garry Jacobson said.

As a homegrown company, Malloy Electric is on the cutting edge of technology in its industry. Garry Jacobson and Vice Pres., Chris Houwman will lead the tour of the 11-acre center in Dakota Dunes. This is a **UNIQUE** opportunity to view the largest inventory of motors, gearboxes, VFD’s, electric controls and power transmission products in the Midwest. Join us as we discover how one family has mastered the family business paradox of tradition and change!



Malloy Electric

## Award



Soukup Construction

2011 Boyd Hopkins, Sr.  
Excellence in Family  
Business Award

The second annual Boyd Hopkins, Sr. Excellence in Family Business Award recipient is the Soukup family of Soukup Construction, Inc. Like Boyd Sr., Carl Soukup was a determined individual. In 1963, with only a dozer and a lowboy, Carl built his company out of Scotland, S.D. He eventually moved to Sioux Falls in 1973.

The Soukup family business is built on a strong foundation of community involvement. It’s not hard to miss the Soukup construction trucks on the road. The trucks promote the DRIVING FOR DREAMS project, a charity project for the Make-A-Wish Foundation. The company supports its employee’s involvement in community projects and is known for their generous support in the form of donated labor and equipment for charities, churches and other causes.

Several family members, including the third generation, are active employees in the business. In 1991, the family made the transition to the second generation when Jim acquired ownership, continuing the foresight to grow the business while remaining committed to the family’s philanthropic role in the community.



## Registration

Please Register by October 3, 2011—Registration Required

Business Name \_\_\_\_\_

Attendee 1 \_\_\_\_\_

Attendee 2 \_\_\_\_\_

Attendee 3 (Additional Attendees, please list on a separate piece of paper) \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_

Zip \_\_\_\_\_

Phone \_\_\_\_\_

Ticket price: \$43 Member; \$52 Non-Member

Card #: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Name on card: \_\_\_\_\_

Signature: \_\_\_\_\_

Payment types: Check or Credit Card  
By Phone, Mail or Registering on line  
at [www.fambus.org](http://www.fambus.org)

Mailing Address:  
Prairie Family Business Association  
University Center 4801 N. Career Ave., Suite 140  
Sioux Falls, SD 57107

Questions? Call 605-782-3225